

Message Text

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ACTION AF-06

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----- 014557

R 151417Z MAR 76
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AMEMBASSY LAGOS

UNCLAS KADUNA 0291

E.O. 11652: N/A
TAGS: BEXP, NI
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 753/04/P0010
2. 031276
3. D. JENSEN
4. 87/3 NIGERIA
5. M, Y---BUILDING ENGINEERING AND CONSTRUCTION; HAULAGE
- 6A. REPLY TO---
- 6B. CHIEF P.A. ADENE, MANAGING DIRECTOR
- 6C. RAINBOW TRANSPORT/CONTRACT SERVICES, S. 10 AHMADU BELLO
WAY, P.O. BOX 62, KADUNA, NIGERIA
7. CABLE RAINBOW TRANSPORT; TEL 062-22377
8. CO REF--
9. CEMENT BLOCK MANUFACTURERS; BUILDING ENGINEERS AND
CONSTRUCTION CONTRACTORS; FREIGHT FORWARDING AND CRUDE OIL
EXPORTERS.

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10. FIRM WANTS JOINT VENTURE WITH INTERESTED AMERICAN FIRMS
IN ESTABLISHING:

- (A) POULTRY FARM ON A LARGE SCALE
- (B) MANUFACTURING PLANT FOR STEEL DOOR AND WINDOW FRAMES
- (C) MANUFACTURING PLANT FOR PAINTS
- (D) MANUFACTURING PLANT FOR BABY FOODS, AND
- (E) MANUFACTURING PLANT FOR TOOTHPASTE

ESTABLISHED IN 1949 AND INCORPORATED IN 1968, RAINBOW
TRANSPORT/CONTRACT SERVICES HAS A WORKING CAPITAL OF N60,000
WITH AN ANNUAL SALES VOLUME OF N850,000. THE FIRM MAINTAINS
ITS HEAD OFFICE AT S. 10 AHMADU BELLO WAY, KADUNA AND
OPERATES THROUGHOUT THE COUNTRY. ITS TOTAL NUMBER OF
PERMANENT EMPLOYEES IS 32 INCLUDING TWO SALESMEN BUT SITE
CONTRACT EMPLOYEES NUMBER IN THE HUNDREDS AT A TIME.

FIRM IS A MANUFACTURER OF CEMENT BLOCKS, SOME OF WHICH
IT USES FOR ITS BUILDING CONSTRUCTION WORK. THEY ARE ALSO
BUILDING ENGINEERS AND THEIR TRANSPORT SECTION DOES FREIGHT
FORWARDING. FIRM'S PLANS FOR EXPANSION INCLUDE CRUDE OIL
EXPORTING (PHOTOCOPY OF LETTER FROM THE FEDERAL MINISTRY OF
MINES AND POWER TO THE FIRM TO BE FORWARDED). FIRM IS
WELL KNOWN AND RESPECTED IN THIS CONSULAR DISTRICT. ITS
BANKERS THE STANDARD BANK OF NIGERIA LTD, HOSPITAL ROAD BRANCH,
KADUNA STATES: "THEY HAVE MAINTAINED A WELL CONDUCTED ACCOUNT
IN OUR BOOKS SINCE 1968 AND THE MANAGING DIRECTOR IS BELIEVED
TO BE A MAN OF HIGH INTEGRITY....." THE MINISTRY OF TRADE,
KADUNA STATE, DESCRIBES THEM AS "RELIABLE, WELL-ESTABLISHED
ORGANIZATION." FIRM IS HIGHLY RECOMMENDED BY CONSULATE.
BURKE

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